

*North Dakota Department of Transportation*

# DBE NEWSLETTER

— For the May 10, 2024 Bid Letting —



## IN THIS ISSUE:

- Upcoming Bid Letting Meeting ..Pg. 1
- Navigating Government Contracts ..Pg. 2
- Upcoming Events/Training ..Pg. 6
- Announcement ..Pg. 6
- Small Town Branding ..Pg. 7
- Did You Know ..Pg. 10
- Quoting Opportunities ..Pg. 11

NORTH  
**Dakota** | Transportation  
Be Legendary.

# Upcoming Bid Letting Meeting

**DBE Industry Update Meeting — May 6, 2024, at 9-10 a.m. CDT  
for the May 10, 2024 Bid Opening**

**Join on your computer or mobile app**

[Click here to join the meeting](#)

Meeting ID: 233 896 038 405

Passcode: Cnj4mC

[Download Teams](#) | [Join on the web](#)

**Join with a video conferencing device**

[teams@join.nd.gov](mailto:teams@join.nd.gov)

Video Conference ID: 117 708 915 0

[Alternate VTC instructions](#)

**Or call in (audio only)**

+1 701-328-0950,,262754605# United States, Fargo

Phone Conference ID: 262 754 605#

[Find a local number](#) | [Reset PIN](#)

## Contacts

### Civil Rights Division

Ramona Bernard

*Director*

701-328-2576

[rbernard@nd.gov](mailto:rbernard@nd.gov)

Amy Conklin

*DBE Program Administrator*

701-328-3116

[aconklin@nd.gov](mailto:aconklin@nd.gov)

Jessica Stadick-Feist

*Civil Rights*

*Program Administrator*

701-328-1898

[jstadick@nd.gov](mailto:jstadick@nd.gov)

### DBE Supportive

#### Services Consultant

Project Solutions, Inc.

701-214-5775

[dbe@projectsolutionsinc.com](mailto:dbe@projectsolutionsinc.com)

## Advertisements

Newsletter advertisements are due to the Civil Rights Office 15 business days prior to each bid opening by noon CDT:

- **Thursday, May 30, 2024** (for June 14, 2024)

**Submit the required information online at:**

<https://apps.nd.gov/dot/cr/csi/login.htm>

**The North Dakota Department of Transportation (NDDOT) will consider every request for reasonable accommodation to provide:**

- An accessible meeting facility or other accommodation for people with disabilities.
- Language interpretation for people with limited English proficiency (LEP)
- Translations of written material necessary to access NDDOT programs and information.

To request accommodations, contact Heather Christianson, Civil Rights Division, NDDOT at 701-328-2978 or [civilrights@nd.gov](mailto:civilrights@nd.gov) TTY users may use Relay North Dakota at 711 or 1-800-366-6888.

# Navigating Government Contracts for Small Construction and Transportation Companies

Securing government contracts through Requests for Proposals (RFPs) and Requests for Quotations (RFQs) can be a game-changer for small construction and transportation companies. These opportunities not only provide a steady stream of projects but also contribute to business growth and stability. However, successfully navigating the complex world of government procurement requires careful research, strategic planning, and a thorough understanding of the bidding process at distinct levels—city, county, state, and federal. In this comprehensive guide, we will explore the best ways for small construction and transportation companies to research and bid on RFPs and RFQs, unlocking the potential for lucrative government contracts.

## Understanding the Landscape

Before diving into the intricacies of bidding, it's crucial to have a solid understanding of the procurement landscape at each government level. The processes, requirements, and regulations may vary, and familiarity with these differences will give your company a competitive edge.



### 1. The City/Municipal Level

- Identify local government agencies: Start by researching the city's official website and contacting relevant departments such as Public Works, Transportation, or Planning. Register with procurement databases or vendor lists specific to the city.
- Attend local procurement events: Participate in workshops, seminars, and networking events organized by the city. This provides an opportunity to connect with decision-makers, understand their needs, and learn about upcoming projects.
- Establish relationships: Cultivate relationships with key personnel involved in the procurement process. Understanding their preferences and requirements can significantly enhance your chances of winning contracts.

### 2. The County Level

- Explore county procurement websites: Counties often have dedicated procurement websites where they publish RFPs and RFQs. Regularly monitor these platforms to stay informed about upcoming opportunities.
- Attend county-specific events: Similar to city events, attending county-specific workshops and meetings allows your company to build relationships with procurement officers and gain insights into the county's procurement priorities.

- Collaborate with local chambers of commerce: Joining local business associations can provide valuable information on county-level procurement trends and opportunities.

### 3. The State Level

- Research state procurement portals: Most states have centralized procurement websites where they post RFPs and RFQs. Familiarize yourself with the state's procurement regulations and requirements.
- Attend state-level conferences: Statewide conferences and trade shows are excellent opportunities to connect with government representatives, showcase your company's capabilities, and stay updated on state-level projects.
- Leverage minority business programs: Many states have initiatives to support minority-owned businesses. Certification under these programs can enhance your company's eligibility for certain contracts.



### 4. The Federal Level

- Register on [SAM.gov](https://sam.gov): The System for Award Management (SAM) is the official U.S. government system for awarding contracts. Registering on SAM is a prerequisite for federal contracts, grants, and other assistance programs.
- Research federal procurement websites: Agencies such as the General Services Administration (GSA) and the Defense Logistics Agency (DLA) publish RFPs and RFQs on their respective platforms. Regularly monitor these sites for opportunities aligned with your company's expertise.
- Explore subcontracting opportunities: Collaborating with prime contractors on federal projects can be a strategic entry point for small businesses. Subcontracting can provide valuable experience and establish credibility.

## Bidding Effectively

Successfully bidding on government contracts requires a strategic approach and attention to detail. Here are essential tips for crafting winning proposals:

### 1. Thoroughly Review the Solicitation

- Understand the requirements: Carefully read and understand the solicitation documents, paying close attention to project specifications, deadlines, and evaluation criteria.
- Seek clarification: If any part of the solicitation is unclear, don't hesitate to seek clarification from the contracting officer. Clear communication can prevent misunderstandings and ensure your proposal meets the requirements.

## 2. Highlight What Sets You Apart

- Showcase past performance: Provide evidence of your company's past success in similar projects. Highlight relevant experience, successful outcomes, and client testimonials to demonstrate your capabilities.
- Emphasize unique selling points: Clearly articulate what sets your company apart from competitors. Whether it's cutting-edge technology, sustainable practices, or a commitment to diversity, emphasize your unique selling points.

## 3. Demonstrate Capacity and Capability

- Detail your team's qualifications: Provide resumes and qualifications of key personnel involved in the project. Emphasize their expertise, relevant experience, and any certifications or licenses they hold.
- Showcase equipment and resources: Clearly outline the equipment, technology, and resources your company possesses to execute the project successfully. This instills confidence in the contracting agency regarding your capacity.



## 4. Develop a Comprehensive Budget

- Accurate cost estimation: Develop a detailed and accurate budget, considering all project costs. Ensure that your pricing is competitive while still allowing for a reasonable profit margin.
- Transparent pricing: Clearly break down your costs, making it easy for the contracting agency to understand how the budget aligns with the project scope. Transparent pricing builds trust and enhances your credibility.

## 5. Submit a Polished Proposal

- Proofread and edit: A well-written and error-free proposal reflects professionalism. Proofread your proposal thoroughly and consider seeking external editing assistance to ensure clarity and coherence.
- Follow formatting guidelines: Adhere to any formatting guidelines specified in the solicitation. Present your proposal in a clear and organized manner, making it easy for evaluators to navigate and find key information.

## 6. Submit on Time

- Early submission: Aim to submit your proposal well before the deadline. Late submissions are typically disqualified, regardless of the proposal's quality. Early submission also allows time for any unforeseen issues, such as technical glitches or delivery delays.



Securing government contracts through RFPs and RFQs can be a transformative opportunity for small construction and transportation companies. By understanding the intricacies of the procurement landscape at different government levels, building a strong online presence, preparing effectively, and bidding strategically, small businesses can position themselves for success in the competitive world of government contracts. With careful research, dedication to professional development, and a commitment to delivering quality services, small companies can thrive in the dynamic and lucrative government procurement sector.

## Welcome New DBE

### National Sealant & Concrete LLC

Concrete joint sealing, crack filling, spall repair and remove and replace concrete.

[nationalsealantandconcrete@gmail.com](mailto:nationalsealantandconcrete@gmail.com) | 920-225-9760

## Upcoming Events/Training

**April  
29**

### **Resources for Small Businesses- SBDC, WBC, VBOC & APEX Accelerators**

Virtual Webinar

Monday, April 29, 2024 | 9:00 a.m. - 10:00 a.m. CDT

Cost: Free

[Learn More >](#)

**May  
16**

### **The Basics of Construction Accounting**

Virtual Webinar

Thursday, May 16, 2024 | 1:00 p.m. CDT

Cost: Free

[Learn More >](#)

**June  
4**

### **What, Why, and How of Capability Statements**

Virtual Webinar

Tuesday, June 4, 2024 | 9:00 a.m. CDT

Cost: Free

[Learn More >](#)

**June  
12**

### **Deep Dive Into Construction Work in Progress**

Virtual Webinar

Wednesday, June 12, 2024 | 1:00 p.m. CDT

Cost: Free

[Learn More >](#)

## *Announcement!*

Many of you may have heard about the changes that will be rolling out soon in the DBE program. The Final Rule is the most significant overhaul to the DBE Program in a decade, and it's set to take effect on May 9. We are currently learning about the changes and how we can implement them.

Information about the specifics of the rule changes can be found on the U.S. Department of Transportation website, [here](#). Additionally, the USDOT is hosting webinars to provide more information these changes, which interested parties can register for the on the USDOT site.

If you have any questions about the Final Rule and the changes for DBEs please call our Supportive Services team at Project Solutions, 701.214.5775.

# Small Town Branding: Standing Out In Your Rural Markets

*By Project Solutions, Inc.*



The charm of operating a small business in a rural or suburban community lies in the distinct characteristics it provides. Business can be conducted at a more relaxed pace, you're surrounded by familiar faces, and the strong sense of community becomes a cornerstone of your operations. But even in a cozy, close-knit setting, getting your business recognized takes strategic marketing and a focus on brand identity.

## **The Power of Your Brand**

What's the story behind your business? Why does it exist? Defining your brand is about crafting the core message around what makes you special. Consider questions like:

- **Mission and Values:** What do you promise to customers? What larger purpose does your business serve?
- **Personality:** Are you approachable and friendly? Edgy and innovative? Down-to-earth and reliable?
- **Visuals:** How do your logo, color choices, and imagery convey the feeling of your brand?



Your brand's essence will guide everything you do and say about your business. It gives you a voice that speaks directly to the people you want to reach. Having a brand also substantiates your company and helps it become something bigger, even if the owner is the only employee.

### Nurturing Relationships

Small communities thrive on connections. Don't be afraid to get personal, and never underestimate the influence of satisfied customers naturally spreading the good news about your business. Here's how to cultivate that priceless word-of-mouth:

- Above and Beyond: Treat every customer interaction as a chance to make a positive, memorable impression.
- Local Partnerships: Join forces with like-minded businesses. Recommend each other's services, run promotions together, or co-host small events.
- Be Visible: Support your community! Sponsor youth sports, participate in cultural events, volunteer, and be a friendly face at local happenings. Familiarity with your community at large (and not just your immediate colleagues and friends) helps keep you "front of mind".

### Celebrate the "Local" Factor

Embrace the unique qualities of your rural or suburban setting – it's the authenticity your customers crave! Make "local" a pillar of your brand identity:



- Images and Storytelling: Feature your town's landmarks, natural features, or local characters in your visual branding (on your website, ads, etc.). Tell the story of your business and how it's intertwined with the community.
- "Made Here" Wins: If you source products locally or work with regional suppliers, make it known! This appeals to customers' desire to support their own.
- Events Matter: Get involved in annual celebrations, farmers' markets, or holiday parades, showing potential customers that you're invested in the place they call home.

### Digital Tools, Targeted and Precise

While the importance of digital marketing is undeniable, remember: rural and suburban areas don't require a tech overload to reach your audience. Here's how to make targeted choices that work for you:

- Website as HQ: Treat it as your digital storefront. Keep the design clean and mobile-friendly, prioritizing information like hours, location, and what you offer.
- Social Media Strategy: Choose one or two platforms popular with your ideal customers and be active! It's not just advertising; it's showing your human side.
- Email's Not Outdated: Gather customer emails and create a newsletter. It's great for sharing updates, promotions, or exclusive subscriber-only benefits.
- Targeted Ads: Consider paid advertising on social media where you can carefully target people living within your service area.



### Think Outside the Box (But Not Too Far)

Just because you're in a rural or suburban area doesn't mean you need to be old-fashioned in your marketing approach. Try these ideas to stand out:

- Guerrilla Marketing: Think offbeat, attention-grabbing tactics - temporary street art, eye-catching signage, or unusual pop-up events. Make it fun and relevant to your brand, not just strange for the sake of it.
- Loyalty Programs: Everyone loves feeling special! Reward regular customers with tiered discounts, points systems, or access to exclusive perks.
- Embrace the Old-School (Selectively): While going all-digital isn't essential, don't neglect traditional media completely. Well-placed ads in local papers, flyers at community centers, or sponsoring a segment on a regional radio show can broaden your reach beyond the internet. In particular, look for corkboards or other areas where public and private businesses allow people to post flyers. Believe it or not, these still work!

## Consistency and Celebration

Successful marketing takes time and consistent effort. Develop a plan, stick with it, and adjust as you go. Here's how to stay energized:

- **Calendar It:** Block out time for updating social media, writing newsletters - make it a habit, just like paying bills!
- **Track Your Wins:** Even just a notebook is enough. What worked well? Did a certain promotion bring in a rush of business? Learn from what's successful.
- **Celebrate Milestones:** Reaching a follower's goal, signing a big client, or just getting positive testimonials – acknowledge these wins and share your excitement with customers.

Marketing your small business in a rural or suburban area has unique perks and a few challenges. The sense of community, slower pace, and ability to tailor your message to the local landscape are all powerful advantages. By staying true to your brand, investing in relationships, embracing your “local” edge, and using targeted marketing tools, you can cultivate a fiercely loyal following and watch your small business thrive.

## Did You Know...

This construction season, the Civil Rights Division will be performing the CUF (Commercially Useful Function) Reviews on certified Regular Dealer/Supplier and Manufacturer DBE firms.

A CUF Review is necessary when a DBE is committed to a project, and consists of a series of questions verifying the DBE is acting in accordance with their certification. You will be contacted monthly via phone by a member of the Civil Rights Division staff, either Brianna Verkaik or Jessica Stadick-Feist, to coordinate and schedule the review. Documentation may be required during the review and can be sent to [civilrights@nd.gov](mailto:civilrights@nd.gov). Some of these documents may be, but not limited to:

1. Pictures of delivery confirmation
2. Pictures of your current inventory
3. Copies of invoices, purchase orders, payment records, and delivery slips
4. Methods of delivery

If you have any questions about this requirement please feel free to reach out to Amy Conklin, DBE Team Lead, at [aconklin@nd.gov](mailto:aconklin@nd.gov) or 701-328-3116.

# Quoting Opportunities

May 10, 2024 Bid Opening at 9:30 a.m. CDT

**BITUMINOUS PAVING, INC.** - PO BOX 6, ORTONVILLE, MN 56278, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24139, 24191 for the May 10, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. BITUMINOUS PAVING, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [bpi\\_subquotes@yahoo.com](mailto:bpi_subquotes@yahoo.com) or fax your quotes to 320-273-2120. To speak to someone in our office regarding quoting please contact Bill Bajari at 320-273-2113. Any and all disadvantaged businesses are encouraged to submit a quote. BITUMINOUS PAVING, INC. is an Equal Opportunity Employer.

**CENTRAL SPECIALTIES, INC.** - 6325 COUNTY ROAD 87 SW, ALEXANDRIA, MN 56308, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23953, 23959, 23999 for the May 10, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. CENTRAL SPECIALTIES, INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@centralspecialties.com](mailto:quotes@centralspecialties.com). To speak to someone in our office regarding quoting please contact Becci Smith at 320-762-7289. Any and all disadvantaged businesses are encouraged to submit a quote. CENTRAL SPECIALTIES, INC is an Equal Opportunity Employer.

**EDLING ELECTRIC, INC.** - PO BOX 1456, BISMARCK, ND 58502, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23887, 23888, 24235 for the May 10, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. EDLING ELECTRIC, INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [james@edlingelectric.com](mailto:james@edlingelectric.com) or fax your quotes to 701-255-2835. To speak to someone in our office regarding quoting please contact James Ruud at 701-595-7570. Any and all disadvantaged businesses are encouraged to submit a quote. EDLING ELECTRIC, INC is an Equal Opportunity Employer.

**GLADEN CONSTRUCTION** - 40739 U.S. 71, LAPORTE, MN 56461, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23179, 23953, 23999 for the May 10, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. GLADEN CONSTRUCTION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [bertel@gladenconstructioninc.com](mailto:bertel@gladenconstructioninc.com) or fax your quotes to 218-224-2939. To speak to someone in our office regarding quoting please contact Bertel Jurgens at 218-224-2237. Any and all disadvantaged businesses are encouraged to submit a quote. GLADEN CONSTRUCTION is an Equal Opportunity Employer.

**INDUSTRIAL BUILDERS, INC.** - PO BOX 406, FARGO, ND 58107, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23558, 23913, 23953, 23959, 24227 for the May 10, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. INDUSTRIAL BUILDERS, INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@industrialbuilders.com](mailto:quotes@industrialbuilders.com). To speak to someone in our office regarding quoting please contact Kent Sand at 701-282-4977. Any and all disadvantaged businesses are encouraged to submit a quote. INDUSTRIAL BUILDERS, INC is an Equal Opportunity Employer.

**KNIFE RIVER MATERIALS** - PO BOX 40, BEMIDJI, MN 56619, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23179, 23913, 23953, 23999 for the May 10, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. KNIFE RIVER MATERIALS will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [subquotes@kniferiver.com](mailto:subquotes@kniferiver.com). To speak to someone in our office regarding quoting please contact Josh Weickert at 218-751-5413. Any and all disadvantaged businesses are encouraged to submit a quote. KNIFE RIVER MATERIALS is an Equal Opportunity Employer.

**MAYO CONSTRUCTION COMPANY, INC.** - BOX 310 13960 HWY 5 WEST, CAVALIER, ND 58220, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23179 for the May 10, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment

schedule, items of work included in the quote or any other project related issues. MAYO CONSTRUCTION COMPANY, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [subquotes@mayoconst.com](mailto:subquotes@mayoconst.com) or fax your quotes to 701-265-8044. To speak to someone in our office regarding quoting please contact Trevor Christian-son at 701-265-8438. Any and all disadvantaged businesses are encouraged to submit a quote. MAYO CONSTRUCTION COMPANY, INC. is an Equal Opportunity Employer.

**MORRIS SEALCOAT & TRUCKING INC.** - 46253 208TH ST., MORRIS, MN 56267, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 24139, 24191 for the May 10, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MORRIS SEALCOAT & TRUCKING INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [office@mstinc.net](mailto:office@mstinc.net). To speak to someone in our office regarding quoting please contact Lucas Banta at 320-589-2844. Any and all disadvantaged businesses are encouraged to submit a quote. MORRIS SEALCOAT & TRUCKING INC is an Equal Opportunity Employer.

**OPP CONSTRUCTION, LLC.** - PO BOX 13530, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23880 for the May 10, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. OPP CONSTRUCTION, LLC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [bryanbenenson@oppconstruction.com](mailto:bryanbenenson@oppconstruction.com). To speak to someone in our office regarding quoting please contact Bryan Benson at 701-775-3322. Any and all disadvantaged businesses are encouraged to submit a quote. OPP CONSTRUCTION, LLC. is an Equal Opportunity Employer.

**STRATA CORPORATION** - PO BOX 13500, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23179, 23567, 23880, 23887, 23888, 23953, 24020, 24235 for the May 10, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. STRATA CORPORATION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@stratacorporation.com](mailto:quotes@stratacorporation.com). To speak to someone in our office regarding quoting please contact Robert Martens at 701-741-4239. Any and all disadvantaged businesses are encouraged to submit a quote. STRATA CORPORATION is an Equal Opportunity Employer.

**SWINGEN CONSTRUCTION COMPANY** - PO BOX 13456, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23959 for the May 10, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. SWINGEN CONSTRUCTION COMPANY will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@swingenconstruction.com](mailto:quotes@swingenconstruction.com). To speak to someone in our office regarding quoting please contact Jason Odegard at 701-775-5359. Any and all disadvantaged businesses are encouraged to submit a quote. SWINGEN CONSTRUCTION COMPANY is an Equal Opportunity Employer.

**TI-ZACK CONCRETE, INC.** - 39352 221ST AVENUE, LE CENTER, MN 56057, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 23880 for the May 10, 2024 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. TI-ZACK CONCRETE, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [Estimating@TiZack.com](mailto:Estimating@TiZack.com). To speak to someone in our office regarding quoting please contact Jeremy Gibbs or Chris Hartwig at 507-412-9589. Any and all disadvantaged businesses are encouraged to submit a quote. TI-ZACK CONCRETE, INC. is an Equal Opportunity Employer.

